





# GERMENDEMIK





## **EXECUTIVE SUMMARY**

- **Group presentation**
- **Project context and initiative**
- **GERMENDEMIK**
  - Objectives
  - Innovations
  - Partners
  - Means and budget
- **Expected results**
  - Economic
  - Scientific



**Headquarters  
St Gilles les Bains**





## **Group Fages**

**4 companies operating around  
two fields of competences :**

**Plant Production**

**&**

**Creation - Consulting  
in regional & urban  
development**

# Group Fages



Pépinière du Théâtre

## Plant Production & Creation- Consulting in regional & urban development



### **PUBLIC – BtoB**

- ❖ Urban & regional development
- ❖ Specific works & plant engineering
- ❖ Recreative & sportive space development



Sapef Paysage



Equilibre

### **PRIVATE – BtoC**

- ❖ Garden lay out
  - Private individuals
  - Companies
  - Special events
- ❖ Consulting and garden product sales, decoration and pet shop

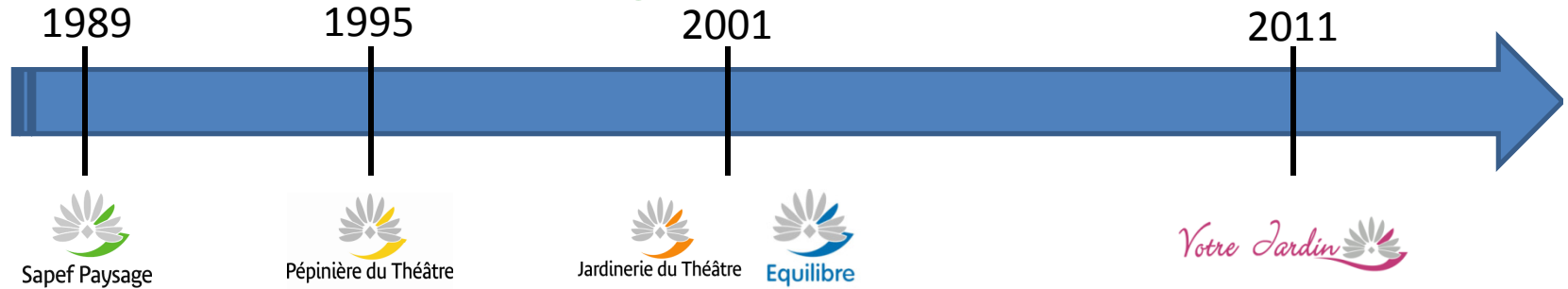
*Votre Jardin*



Jardinerie du Théâtre



# Group Fages Companies



## 2010

- 6 300 K€ turnover
- 53 employees
- 200 000 plants
- 240 work sites
- 10 000 Clients for the plant nursery

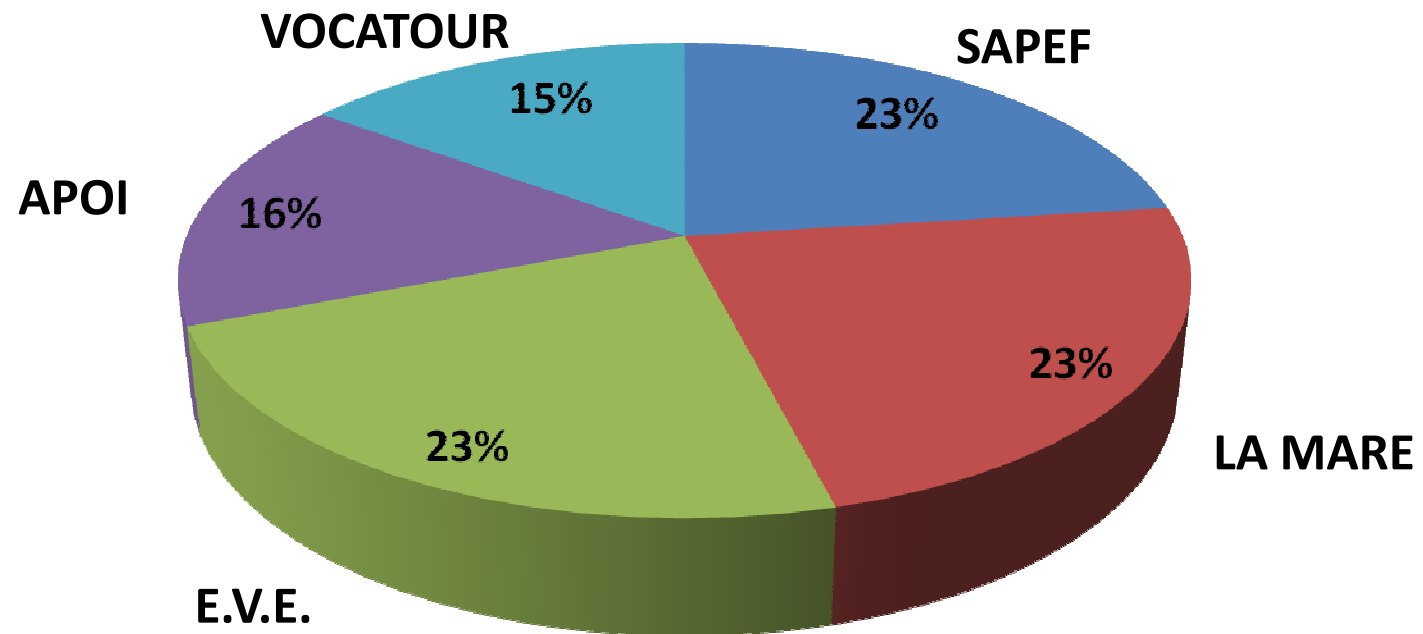
# CONTEXT

Endemic & indigenous plant market

Competitive intensity:

Regional & urban development companies with nurseries

## Market shares







# CONTEXT

## Sustainable development using endemic & indigenous plants

A favorable environment for the development of indigenous & endemic plant production and for innovation

### Politic:

- Programme BEST
- Convention on biologic diversity 1992
- Stratégique Plan in 2010
- Grenelle of environment
- Elargissement de la « Liste Verte »
- Regional Policy (Innovation / Green jobs)

### Economic:

- Region with one of the highest growth rate
- Market instability
- Difficulty of financing
- Unemployment
- Large public market

# CONTEXT

## Sustainable development using endemic & indigenous plants

A favorable environment for the development of indigenous & endemic plant production and for innovation

### Social:

- Heavy trend to « go back to natural »
- Development of associations
- Emergency of citizen initiative (cleaning riverbanks, tree plantation,...)



### Technologic:

- Propagation methode non exhaustive
- Missing land plot data
- Hydroseeding application???

### Environmental:

- Mountain National Parc
- World heritage classified by UNESCO
- Invading species problematics



# CONTEXT

## Sustainable development using endemic & indigenous plants

La Reunion is vulnerable : 237 rare endemic species among which 37% are endangered species

DAS	Turnover	Group market share	Indigenous part	TOTAL	Observations
Plant supply	660 K€	25 %	80 % <sup>1</sup>	<b>2 100 K€</b>	<sup>1</sup> Conceptor research

A market estimated at 3 000 K€/year

	Market size	Plant share	Indigenous part	TOTAL	Observations
Landscape & garden engineering	3 300 K€ <sup>3</sup>	10 %	3 %	<b>10 K€</b>	<sup>3</sup> Internal market study

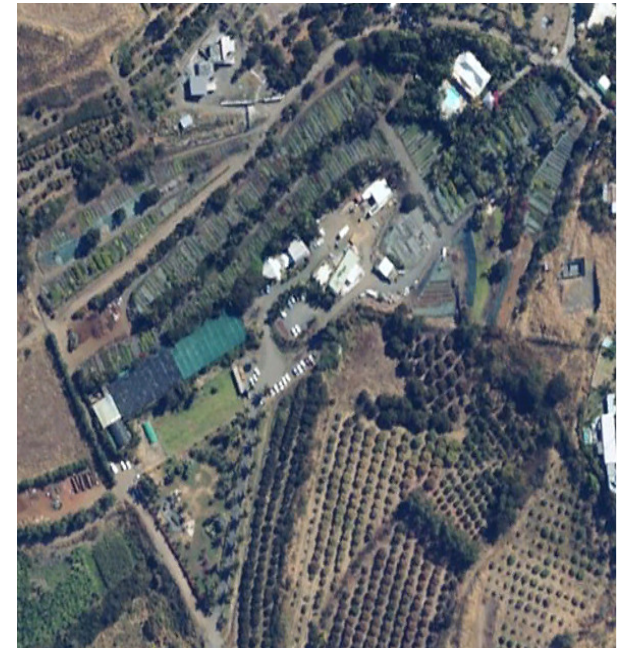
**Estimation not accounting for the natural restoration of the Mountain National Park after 1 000 Ha of forest burnt!**

# CONTEXT

## **Sustainable development using endemic & indigenous plants**

Professional partnership with real estate companies & local collectivities

Plant engineering work on “green building”: thermal gain of 7°c with a plant covered roof compared to regular roof (concrete covered roof is at 80° with 40°c in the rooms under; here a gain of 7°c provides 33°c in the rooms





# CONTEXT

## Sustainable development using endemic & indigenous plants

Valued expertise in plant production of indigenous plants  
(nursery selected for the project LIFE+ «COREXRUN»  
production of 100 000 plants with 46 endemic species to  
restore 9 hectares of land)



# CONTEXT

## Sustainable development using endemic & indigenous plants

Recognized know how in specific works, plant engineering  
and particularly in hydro-seeding







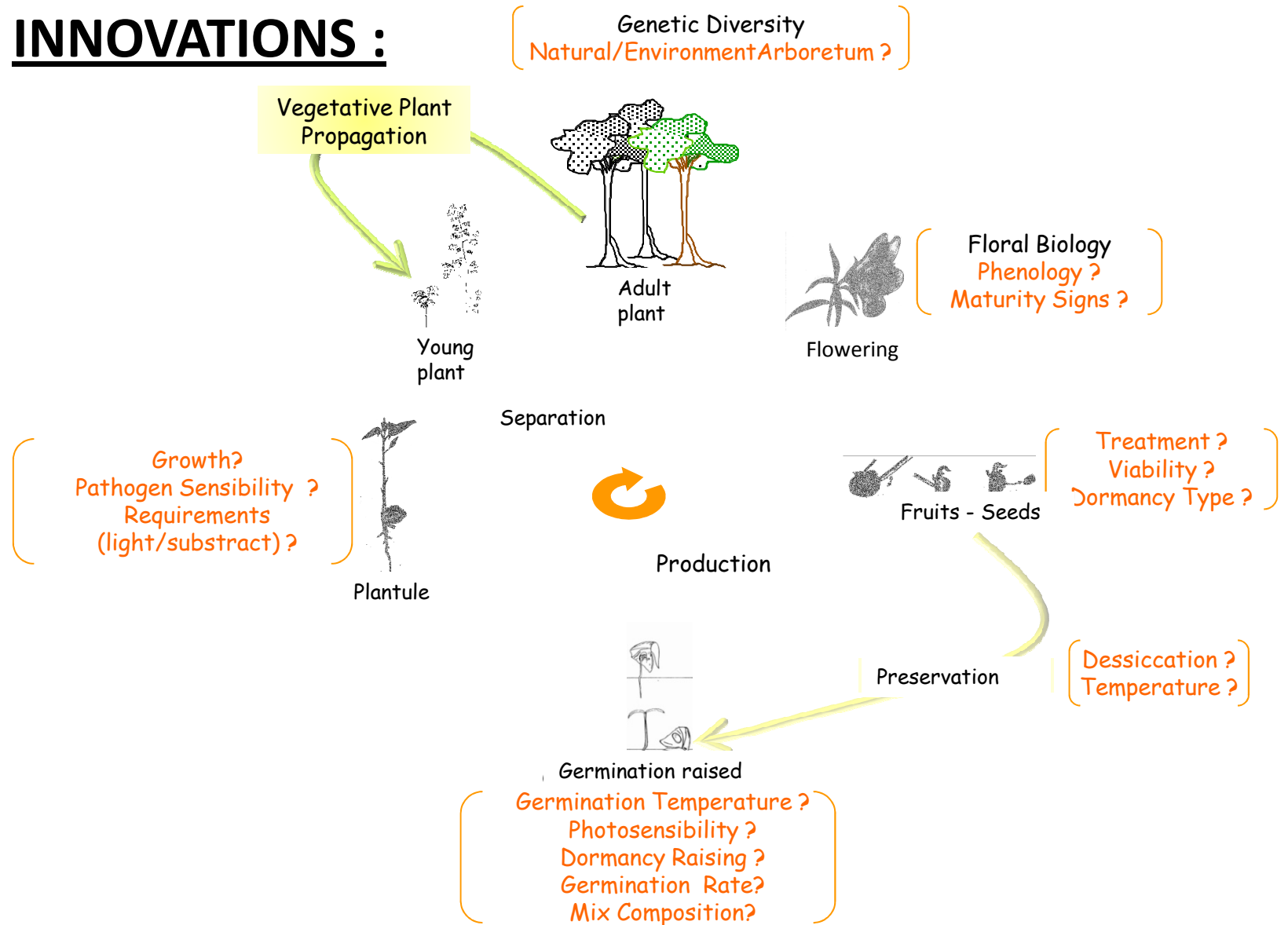
# GERMENDEMIK PROJECT

## **OBJECTIVES :**

- Widening the range of endemic and indigenous plants in the nursery
- Developing specific mix for hydro-seeding based on endemic and indigenous seeds adapted to the different zones to restore

# GERMENDEMIK PROJECT

## INNOVATIONS :



# GERMENDEMIK PROJECT

## INNOVATIONS :



←  
% Seeds ?  
% Mulch?  
% Fertilizers?  
% Fixators?



# GERMENDEMIK PROJECT

## PARTNERS :



Pépinière du Théâtre

- Expertise in seeding technique
- Experimentation zone
- Economic valorization of the research results



Sapef Paysage

- Expertise in hydro-seeding technique
- Economic valorization of the research results



- Expertise in plant species
- Indian Ocean plant network
- Mother plant blocks
- Laboratory Experimentation
- Experimentation zone
- Methodolgy

# GERMENDEMIK PROJECT

## OTHER PARTNERS ?

Knowledge and data collection:

**APN**



# GERMENDEMIK PROJECT

## MEANS : Action plan

Identification of plant species most demanded/or endangered



Task 1: Preliminary Studies

1.1

Data and studies collection



1.2



Seeds collection

1.3

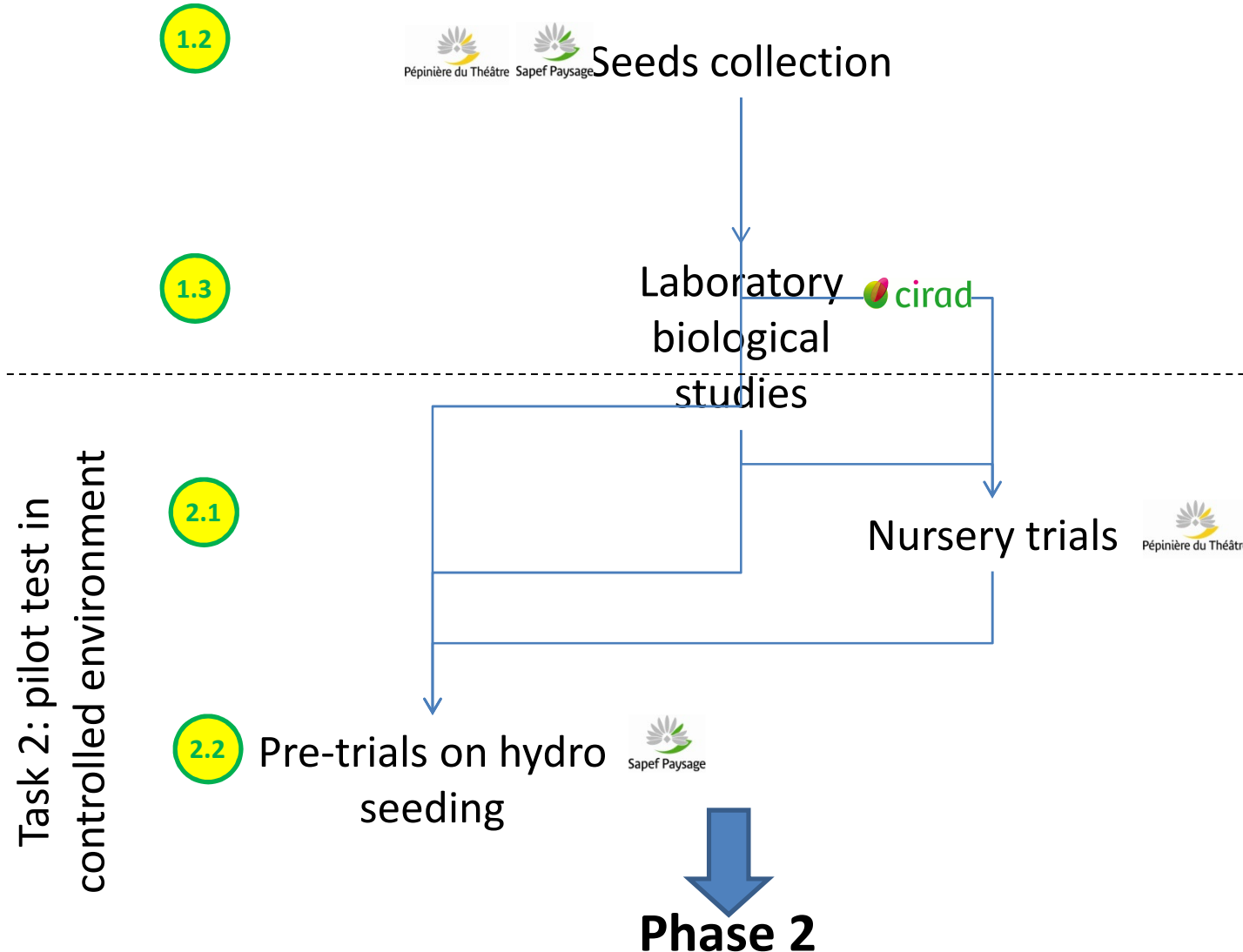
Laboratory  
biological  
studies





# GERMENDEMIK PROJECT

## MEANS : Action plan



# GERMENDEMIK PROJECT

## MEANS : Human Resources



Pépinière du Théâtre

- 1 agricultural engineer
- 1 nursery director
- 1 head of cultivation
- 1 doctor student
- Horticultural workers
- 1 student in management



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- 1 civil engineer
- 1 head of maintenance
- 1 team leader
- Green space creation workers



- 1 research director
- 1 researcher
- 1 technical assistant
- Agricultural engineer students

# GERMENDEMIK PROJECT

## BUDGET :

ACTION	PDT	SAPEF	CIRAD	TOTAL
Coordination / project management	112 K€			<b>112 K€</b>
Knowledge data collection			8 K€	<b>8 K€</b>
Collection and conservation	46 K€		1 K€	<b>47 K€</b>
Laboratory research	36 K€	1 K€	112 K€	<b>149 K€</b>
Nursery trials	142 K€		25 K€	<b>167 K€</b>
Hydroseeding trails	35 K€	39 K€	20 K€	<b>94 K€</b>
<b>TOTAL</b>	<b>371 K€</b>	<b>40 K€</b>	<b>166 K€</b>	<b>577 K€</b>





# EXPECTED RESULTS

## ECONOMIC :

↗ Group Competitiveness :

↗ Germination rate = ↘ Harvesting and storage cost

Conservation technique = Protection against climatic factors

↗ Range of available plants for targeted markets

Creation of new seed mix for hydro-seeding technique

# EXPECTED RESULTS

## ECONOMIC:

↗ Employment:



- 1 Doctor
- 1 Commercial
- Horticultural workers



- 1 Commercial
- Workers in green space creation



# EXPECTED RESULTS

## **SCIENTIFIC :**

- Acquisition of further knowledge on endemic and indigenous species from Reunion Island
- Valorization through publications in international scientific magazines or scientific popularization
- Establishment of germination cards
- Patents on hydroseeding mixes



# EXPECTED RESULTS

## **SOCIAL AND ENVIRONMENTAL:**

### **Projet contribution :**

- Restoration of sites invaded by plant plagues
- Preservation of land biodiversity
- Upholding of Reunion Island Mountain as a UNESCO World Heritage

### **Projet impacts:**

- Implication of different managers on natural environment restoration
- Implication of populations and local associations in the set up of seeding gardens





**THANK YOU FOR YOUR KIND ATTENTION**



Biotechnologies

# Project RUNINNOVATION



**Bambou phyto-remediation to  
support sustainable  
development in tropical regions**



# Project RUN INNOVATION

## OBJECTIVES:

- Adapt the bamboo phyto-remediation technology (BAMBOU-ASSAINISSEMENT®) to tropical climate.
- Select adapted species for the effluent treatment and its valorization.
- Implicate local actors.
- Scientific validation.





# Project partnership: **Project RUN INNOVATION**



Set up experimentation site  
Management of intrants  
Bamboo measurements



Effluent analysis of effluents  
Lixivate analysis  
Soil analysis



Project coordination

**Bamboo field  
of  
Guillaume**



Bamboo Supply and plantation

Agricultural Lycée of Saint Joseph



Site and pig lixivate supply





**OCTOBER 2008**



**MARCH 2009**



**MARCH  
2009**



**MARCH 2010**





# Presentation of the pilote site in Saint-Joseph

3 land plots :

- Brut lixivate plot (250 m<sup>2</sup> ; 40 bamboos)
- Centrifugated lixivate plot (250 m<sup>2</sup> ; 40 bamboos)
- Witness plot (clear water ; 100m<sup>2</sup> ; 15 bamboos)

By-pass recuperation from the station (brut lixivate/  
centrifugated lixivate)

## Quantity of lixiviat supplied by plot

↪ 268 mm soit 67 m<sup>3</sup> sur 13 months  
(June 2008 to Nov. 2009)

= lixiviate supply of 247  
mm/year





## Conclusions

- ❖ Positive effect of the lixivate supply on bamboo growth.
- ❖ Very high nitrate elimination yield: 94%
- ❖ Very low level of nitrate draining :1 to 2 % only.
- ❖ No phosphor draining: 50% directly assimilated by bamboo plants and 50% stocked in the soil.
- ❖ Low potassium draining: ~ 6 % of the supply as the bamboo is a high potassium consumer (high growth rate plant).





## Programme results

- ❖ Selection of species adapted to the environment and produced locally.
- ❖ Valorization for semi-collective decontamination in tropical environment. (a first worksite opened in Saint Joseph with the SIDR collaboration).
- ❖ Creation of a unique solution technique for the CPPR in the treatment of pig lixivate.
- ❖ Creation of the company PHYTOREM in Reunion Island (PHYTOREM RÉUNION) with a forecast of important job creation in 2012 / 2013.
- ❖ Patent deposited BAMBOU-ASSAINISSEMENT® for the tropical

THANK YOU FOR  
YOUR KIND ATTENTION

